

## <u>Cascade Tel Invited to Attend 22nd Annual Technology Assurance Group (TAG)</u> <u>Convention in Charleston, South Carolina</u>

Leading MTSP Invited to Conference with Thought Leaders on Exceeding Customer Expectations

BEND, OR - February 28, 2023 -Cascade Tel, a leading managed technology services provider (MTSP) was invited to attend and share their expertise with top industry organizations at the 22nd Annual Technology Assurance Group (TAG) Convention in Charleston, South Carolina. The private event will take place at the Marriott Charleston on March 26-28, 2023 and will feature many of the best minds in the United States and Canada who specialize in IT, cybersecurity, VoIP, video surveillance and copier solutions. Cascade Tel was selected because of its reputation as a thought leader in the marketplace, its unparalleled ability to deliver exceptional customer experience and its propensity to contribute to the technology industry.

The focus of the convention is "Exceeding Customer
Expectations" and all of the speakers will distil how they're delivering the proverbial "above and beyond" experience to their customers. In a world where most businesses provide a lackluster customer experience at best, Cascade Tel is attending this event because it is brimming with innovative ideas to share. "It's important to us to remain on the

leading edge when it comes to exceeding our customers' expectations," stated Allan Clack, President of Cascade Tel. "Many companies boast about delivering a fantastic customer experience; however, only a small portion of those companies actually measure their customer experience with data and only a fraction of those companies invest the time, energy and expenses into attending events like this. Just as we consider it our duty to remain current on the latest business technology solutions and how they can enhance organizational productivity, we find it equally important to make sure we're constantly finding new methods to improve our customer satisfaction levels."

Speakers will discuss best practices related to improving company culture, fostering camaraderie, improving customer relationships over the long-term and how to elevate customer experience so that they earn more trust. Clack also said, "When we spend time rigorously researching how to improve customer experience, we always see the results in our interaction with our customers. We're not just looking for new information for ourselves, but we're looking for innovative tactics and strategies that we can deploy in our clients' businesses, as well. Every industry is unique and as much as we're intending to make sure we optimize our own business with world-class service, we're also looking for new ideas that would give our clients a strategic advantage in their industry," commented Clack.

## ABOUT CASCADE TEL

Cascade Tel is locally owned and operated and is Central Oregon's business owner's first choice for over 23 years. Cascade Tel's goal is to provide each client a custom designed telecommunications solution that not only enhances their customer's experience, but also provides increased profitability and a competitive advantage. Cascade Tel is a single source contact for all voice, data, and video needs.

Cascade Tel provides industryleading products with Factory Certified Technicians, Sales and Customer Service Staff, to ensure customer satisfaction by maximizing system performance.

Cascade Tel provides around the clock service to ensure system reliability with the mission critical nature of the telecommunications. Cascade Tel offers comprehensive service 24 hours a day, 7 days a week and emergency service guaranteed within 1 hour.

For more information on Cascade Tel, call 541-388-5158 or visit www.cascadetel.com.