



## Cascade Tel Leverages InSpeed Networks to Provide Quality Services

*A Simple Yet Powerful  
SD WAN Solution*

BEND, OR – November 2018 - InSpeed Networks™ the leading provider of self-driving SDWAN solutions and Cascade Tel, a leading technology firm headquartered in (BEND, OR), today announced that Cascade Tel has selected InSpeed Networks to help them provide unified connectivity, improved network performance, security and real-time visibility.

The InSpeed Cloud based platform provides Cascade Tel's customers with the ability to confidentially implement Voice and Video solutions over commodity Internet connections. Voice, Video and Virtual Desktop Infrastructure solutions work every time, all the time. InSpeed solves five common problems that we see businesses deal with every day: quality of service, visibility, business continuity, security and deployment and management challenges.

“Our customers are looking for advanced, secure communications over inexpensive commodity internet connections, that can be quickly deployed, and easily maintained, which made InSpeed's cloud platform the obvious choice for us,” said Allan Clack, President. “Unlike competing solutions that require constant maintenance and, in the end only frustrate the customer, InSpeed, delivers an enterprise ready SDWAN solution designed to support companies of all sizes with an elegant approach to solving a complex network issue.”

“We are delighted to enhance their Unified Communications

offerings with InSpeed's self-driving service,” said Charles Krogman, Vice President of InSpeed Networks. “With InSpeed Quality Service (IQS), we deliver on the promise and vision of SDWAN without the complication of managing it. Why not let it run itself?”

### Key Takeaways:

- Cascade Tel is a leading technology firm that has chosen the InSpeed cloud service to deliver best-in-class SD-WAN services to its large customer base throughout the country.
- Cascade Tel selected InSpeed Networks because their solution solves five common problems that their customers deal with every day: quality of service, visibility, business continuity, security and deployment and management challenges.
- InSpeed Networks, which creates the ability to reliably utilize commodity internet link for time sensitive traffic, fits perfectly with Cascade Tel mission to provide best in class Customer Satisfaction for their customers.

### ABOUT CASCADE TEL:

Cascade Tel is locally owned and operated and is Central Oregon's business owner's first choice for over 23 years. Cascade Tel's goal is to provide each client a custom designed telecommunications solution that not only enhances their customer's experience, but also provides increased profitability and a competitive advantage. Cascade

Tel is a single source contact for all voice, data, and video needs.

Cascade Tel provides industry-leading products with Factory Certified Technicians, Sales and Customer Service Staff, to ensure customer satisfaction by maximizing system performance.

Cascade Tel provides around the clock service to ensure system reliability with the mission critical nature of the telecommunications. Cascade Tel offers comprehensive service 24 hours a day, 7 days a week and emergency service guaranteed within 1 hour.

For more information on Cascade Tel, call 541-388-5158 or visit [www.cascadetel.com](http://www.cascadetel.com).

### ABOUT INSPEED NETWORKS

InSpeed provides businesses with the ability to simply install a service that Streamlines™ their commodity internet connections for crystal clear voice, artifact free video, and responsive virtual desktop sessions. InSpeed's Streamlining™ technology is self-adjusting and simple to install. Now customers can utilize commodity Internet to access critical cloud services, and safely move away from expensive fixed circuits without the risk of poor quality voice, video and virtual desktop sessions. Headquartered in Palo Alto, California, InSpeed offers its cloud service to its Channel Partners in the US and Canada. For more information, visit [inspeednetworks.com](http://inspeednetworks.com).